



Industrial

Global Energy Partners' Industrial Membership Program focuses on advancing energy efficiency, demand response, and innovative technology applications in the industrial sector. In this collaborative program, Global's expert team guides members to deliver energy savings, peak demand reductions, and greenhouse gas reductions to customers in this energy-intensive sector.

Our experts provide years of hands-on experience across many industrial segments – chemicals, petroleum refining, pharmaceuticals and bio tech, pulp and paper, textiles, metals production and fabrication, glass and ceramics, plastics and rubber, and electronics.

The Industrial Membership Program provides guidance at a fraction of the cost of in-house development or proprietary consulting. Fees are minimized by the multi-client membership, but the deliverables are tailored to each specific member's needs through inquiry access to experts, on-site visits, and by enabling each member to drive topics for publications and reports.

The Industrial Program assists members to:

- Reach utility energy efficiency and peak load management objectives
- Improve customer communications and relations
- Save customers money
- Enable customers to benefit from reduced greenhouse gas emissions

Meet the demand management goals of your organization

Develop plans for retaining and growing your industrial customer base

Help your key industrial customers:

- ***Improve energy efficiency***
- ***Cope with high energy prices***
- ***Comply with strict environmental regulations***
- ***Select new technologies to improve their productivity***

“The Industrial Program helps me better understand the industry and become a credible source of information and support for my industrial customers”

*- Large Account Manager,
Northeastern Utility*

Meeting your needs and those of your Industrial Customers

Industrial energy use accounts for more than 34 percent of U.S. energy use and more than 29 percent of U.S. electricity consumption. Large energy expenditures, the need to control costs, and ever more stringent environmental regulations make this sector proactive with regard to energy use. However, many industrial facilities do not have the resources or staff to take full advantage of opportunities to increase energy use efficiency, comply with environmental regulations, and reduce costs. Consequently, they count on their energy companies to help.

Industrial customers' high energy use make them a critical segment for energy companies under increasing pressure to manage energy demand and reduce greenhouse gas emissions.

The 2008 Industrial Membership Program will provide members with guidance on best practices, benchmarking and advanced technologies that will benefit energy companies and their customers through:

- Efficient Load Management
- Customer Retention Opportunities
- Environmental Solutions and Greenhouse Gas Reductions for Key Customers
- Guidance on Technology Demonstrations and Pilot Programs
- Staff and Customer Training Opportunities

Industrial Program Deliverables

Tech Reviews/Fact Sheets

- Two or more technical documents providing practical information on key energy efficiency technologies and strategic issues impacting industrial customers. These documents can be branded to your energy company to share with your customers. Our program experts and members collaborate to decide each year's topics. Potential topics for 2008:
 - > Review of energy efficiency best practices for selected industrial segments (additional segments will be covered in future years)
 - > Greenhouse gas reduction through improved industrial energy efficiency
 - > Energy benchmarking of a selected industrial sector (a different sector will be analyzed each year)
 - > Renewable fuel from biomass and waste products

Quarterly Newsletter

- The quarterly newsletter *Market Connections* features original articles and analysis of trends and technologies shaping energy use in the industrial sector.
 - > *Market Connections* can be customized with your utility logo and contact information for distribution

One Day Workshop

- Our program manager will conduct a workshop at a location of your choice for your staff and/or a group of your customers. The agenda is agreed between you and our program manager to suit your objectives.

One Day Visit to One or Two Key Customers' Facilities

- Our program manager will accompany you to conduct a walk through of one or two of your customers' facilities to identify energy efficiency and/or demand response opportunities.

Resource Library

- An expanding web-based resource library of over 40 technical reviews and fact sheets profiling innovative technology applications and energy efficiency best practices.
 - > Includes original content developed and updated by Global as well as the best publicly available content screened by Global for quality and relevance

Web Tools and Calculators

- Web-based tools to help calculate the energy impacts of energy-use technologies.

Summit Meeting

- Complimentary registration for Global's annual Summit Meeting.
 - > A venue to hear new technical presentations and discuss current and future program activities
 - > The meeting is typically hosted in conjunction with one of our members

Inquiry Privileges

- Our experts are on-call via phone and e-mail to quickly answer questions on energy use and new technologies, speak with your customers if appropriate, and direct members to appropriate resources

Webcasts

- Webcasts to educate members and their customers on timely technical subjects.

**For More
Information
Please
Contact:**



Ed Fouche
Industrial Program Manager
(919) 898-3512
efouche@gepllc.com



Ray Ehrhard
Industrial Program Manager
(314) 935-8589
rehrrhard@wustl.edu



Global Energy Partners, LLC . (925) 284-3780 . www.gepllc.com
© Global Energy Partners, LLC