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Global Energy Partners Enters into Agreement to be Acquired by EnerNOC

WALNUT CREEK, CA, December 6, 2010 – Global Energy Partners today announced that it has entered into a definitive agreement to be acquired by EnerNOC, Inc. (NASDAQ: ENOC). Global is an industry leader in designing and implementing utility energy efficiency and demand response programs. Through this strategic alliance, both Global and EnerNOC will be able to deliver a broader, more integrated portfolio of world-class applications and services to their utility partners and commercial, institutional, and industrial (C&I) customer base.

“EnerNOC’s reputation for superior customer service, reliability, and technology applications and services is directly aligned with Global Energy Partners’ DNA,” said John Kotowski, CEO of Global Energy Partners. “Our combined experience working with hundreds of utilities throughout North America, our complementary technologies, and our shared commitment to partnership with our utility customers will empower us to deliver the industry’s most innovative and proven solutions.”

Global Energy Partners, a 55-person enterprise, is headquartered in Walnut Creek, California with operations across the United States. Its past and present clients include numerous large Investor-Owned Utilities throughout the U.S, as well as many public power entities (municipal utilities, transmission and distribution cooperatives, irrigation districts, etc.) and an impressive list of major end-users, federal and state energy departments, and regulatory organizations. For a more comprehensive listing, see Global’s website GEPLLC.com.

“Now more than ever, our utility customers and prospects are looking at demand-side resources as an integral part of their portfolio strategy,” said Tim Healy, Chairman and CEO of EnerNOC. “By joining forces with the Global Energy Partners team, EnerNOC is strengthening its ability to capitalize on this attractive market opportunity. We are eager to welcome Global Energy Partners and the utilities that they work with into the EnerNOC family, while at the same time, significantly enhancing the go-to-market reach for Global Energy Partners’ world-class solutions.”

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Some immediate areas where the joining of EnerNOC and Global Energy Partners is anticipated to drive more value for its combined customer base include:

- **Integrated Commercial and Industrial Energy Efficiency and Demand Response Programs:** Global Energy Partners has extensive experience designing and implementing turn-key, performance-based energy efficiency programs for utilities targeted at C&I customer segments. Combined with EnerNOC's industry-leading presence in the C&I demand response market, EnerNOC will be able to better meet utilities' growing needs for integrated energy efficiency and demand response solutions.
- **Fully Automated Demand Response:** EnerNOC currently manages the world's largest portfolio of automated C&I demand response resources. Global Energy Partners has been an industry pioneer in implementing innovative Auto-DR solutions, and has worked closely with Lawrence Berkeley National Laboratory to develop and test the OpenADR communications protocol. EnerNOC anticipates that Auto-DR will become increasingly important to utilities and grid operators as more intermittent renewable resources are added to generation portfolios.
- **Customized Services:** Lawrence Berkeley National Laboratory forecasts that utilities will spend as much as \$12.4 billion on demand-side solutions by 2020. Global Energy Partners' diverse range of services will enable EnerNOC to play a bigger role in the lifecycle of utility demand-side management initiatives, from energy planning and load analysis, to program design, implementation and evaluation.

The acquisition is scheduled to close in early 2011. Global will continue to operate as Global Energy Partners, LLC.

For more information, please visit www.gepllc.com or www.enernoc.com.

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